



Hans Johnsen Company
 8901 Chancellor Row
 Dallas, TX 75247
 www.hjc.com
 214.879.1550
 A/R: msims@hjc.com

Downeast Bicycle Specialists
 178 Porter Road
 Fryeburg, ME 04037
 www.debike.com
 207.935.4242
 A/R: lornad@debike.com

Wilson Bicycle Sales
 31157 Wiegman Road
 Hayward, CA 94544
 www.wilsonbike.com
 510.471.7520
 A/R: eric@wilsonbike.com

Business/Credit Account Application

Hans Johnsen Company (HJC) is a wholesale distributor of bicycle parts and accessories selling to retail bicycle businesses. We do not sell to the general public. All decisions with respect to credit approval, terms, revision, continuation, or termination of accounts are at the sole discretion of HJC. A completed and signed business application and certificate of liability insurance are required to open an account. Additional information may be required. Please print or type all information. Both pages of application must be submitted.

| | | | |
|--|--|--|---------------------------------|
| Legal Business Name: | | /DBA: | |
| Billing Address: | | City: State: Zip Code: | |
| Shipping Address (If Different): | | City: State: Zip Code: | |
| Website: | | | |
| Corporation: | <input type="checkbox"/> Sole Proprietorship | <input type="checkbox"/> Partnership | <input type="checkbox"/> LLC |
| Federal ID# | | State of Incorporation | |
| Business Phone (Required): | | Business Fax: | |
| Manager/Contact Name: | | Email: | |
| Accounts Payable Contact Name: | | PH: | Email: |
| Buyer Name: | | PH: | Email: |
| Payment Terms: | <input type="checkbox"/> Credit/Debit Card | <input type="checkbox"/> ACH (e check) | <input type="checkbox"/> C.O.D. |
| Terms and credit requested: 30 day terms | | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Requested credit limit | | | |
| Send invoices by: | <input type="checkbox"/> Fax | <input type="checkbox"/> Email | <input type="checkbox"/> None |
| Send statements by: | <input type="checkbox"/> Fax | <input type="checkbox"/> Email | |
| Online Account - Name: | Email: | Password: | Password Hint: |
| Would you like to receive email notifications of specials and promotions? | | | |
| <input type="checkbox"/> Yes <input type="checkbox"/> No | | | |

Business Owner Information

| | | | | | |
|--|---------------------------------------|--|--------------------------------------|--------------------------------------|------------------------------|
| Date Opened: | Years under Current Ownership: | <input type="checkbox"/> Sole Proprietor | <input type="checkbox"/> Partnership | <input type="checkbox"/> Corporation | <input type="checkbox"/> LLC |
| Owner Name: | SS#: | Percent of Ownership: | | % | |
| Home Address: | City: | State: | Zip: | | |
| Home Phone: | Home Email: | | | | |
| | | | | | |
| Additional Owner Name: | SS#: | Percent of Ownership: | | % | |
| Home Address: | City: | State: | Zip: | | |
| Home Phone: | Home Email: | | | | |
| | | | | | |
| Do you have a retail store front (brick & mortar building)? | | | | | |
| <input type="checkbox"/> Yes <input type="checkbox"/> No | | | | | |
| Do you have a full service bike repair center? | | | | | |
| <input type="checkbox"/> Yes <input type="checkbox"/> No | | | | | |
| Type of business if neither of the above: | | | Bike lines carried: | | |

Trade Credit References (Check companies with which you currently have an open account)

| | | | | |
|---|--|---|---|--------------------------------------|
| <input type="checkbox"/> J & B Importer | <input type="checkbox"/> KHS | <input type="checkbox"/> Trek | <input type="checkbox"/> BTI | <input type="checkbox"/> Mavic |
| <input type="checkbox"/> Quality Bicycle Products | <input type="checkbox"/> Shimano America | <input type="checkbox"/> Giant | <input type="checkbox"/> Fuji/ASI | <input type="checkbox"/> Pearl/Izumi |
| <input type="checkbox"/> Raleigh USA (Diamond Back) | <input type="checkbox"/> Specialized Bicycle | <input type="checkbox"/> Action Bicycle USA | <input type="checkbox"/> Seattle Bike/Redline | <input type="checkbox"/> Easton/Bell |

Signature of authorized signer on account: _____

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***A State Resale or Sales Tax Exemption Certificate must be submitted with your application. We must have a Resale/Sales Tax Exemption certificate for your account on file or we are required by law to charge sales tax on all orders. State Resale or sales Tax Exemption forms are available on our website.**

Terms and Conditions

It is specifically understood that in consideration of any sale of merchandise by HANS JOHNSEN COMPANY, DOWNEAST BICYCLE SPECIALISTS, or WILSON BICYCLE SALES to _____, on credit, the undersigned, and each of us, jointly and severally, agree with you as follows:

I/We unqualifiedly, individually, jointly and severally, guarantee to you, to your successors, heirs, and/or assignees, the prompt payment legal tender of the United States of America, of our purchase price of all merchandise that has heretofore been, and/or that hereafter may be sold, (by written or oral agreement) by you to our firm, in accordance with the terms of your invoices noting such sales, and I/We likewise undertake that I/We shall and will punctually and duly perform and discharge all of our obligations to you of every kind.

I/We further agree to pay any and all court costs, attorney's fees, and/or any additional sums which might be incurred by HANS JOHNSEN COMPANY, DOWNEAST BICYCLE SPECIALISTS, or WILSON BICYCLE SALES, its successors, heirs and/or assignees, in the event such expenses should become necessary in the collection of any monies which may be or become delinquent.

I/We further agree that we will pay a finance charge on any and all sums that may become delinquent. It is understood that this finance charge will be in the amount of the legal limit in accordance with the laws of the governing state, but in no event will exceed the amount of one-and-one half percent (1 1/2%) per month. This agreement is a continuing guarantee and obligation on my/our part, and shall remain in full force and effect until revoked to HANS JOHNSEN COMPANY, DOWNEAST BICYCLE SPECIALISTS, or WILSON BICYCLE SALES, its successors, heirs and/or assignees, by written notice.

Name of Business: _____

Owner/Principal Signature: _____ Date: _____

Name (Please Print): _____ Title and/or percent of business ownership: _____

Additional Owner Signature: _____ Date: _____

Name (Please Print): _____ Title and/or percent of business ownership: _____

Applicant acknowledges that submittal of this application serves as authorization for HJC to obtain credit history and account information from bank/credit reporting entities and that HJC may provide account history for established accounts to credit entities and/or other industry vendors when requested.

Payment Options

| | | | |
|---------------------------------|-------------------------------------|----------------------------|---------------------------|
| Mailing addresses for payments: | Hans Johnsen Company | 8901 Chancellor Row | Dallas, TX 75247 |
| | Downeast Bicycle Specialists | 178 Porter Rd | Fryeburg, ME 04037 |
| | Wilson Bicycle Sales | 31157 Wiegman Rd | Hayward, CA 94544 |

A \$30.00 fee will be charged for any check returned as NSF. Please do not send cash payments through the mail.

Credit Cards are accepted only at the time of order placement.

HJC is pleased to offer ACH (electronic funds transfer) as a convenient payment option for accounts with open terms. Payments are initiated via the HJC, Downeast, or Wilson websites and electronically deducted from a designated checking account. ACH setup forms are available on our websites:
www.hjc.com (HJC), www.debike.com (Downeast), www.wilsonbike.com (Wilson)

| For A/R Use | |
|-------------|-----------|
| Acct No | |
| Terms | Territory |
| | Mail |
| B/O | Code |
| Ship Via | |
| Approved | Date |